

Aleksei Gaile

Personal Data

Name:	Aleksei Gaile
Age:	45
Birth date:	26. June 1973
Sex:	Male
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Level of education:	Higher education (master)
Current job status:	Studying

CV modification date:	06. July 2018
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Introduction and aims

I'm looking for an interesting job that will be able to reveal my potential.

Vocational education

Ida-Virumaa Kutsehariduskeskus	
Speciality:	2017 - 2019, Java Developer

Higher education

Baltic State Technical University Master "Voenmeh" D.F.Ustinov	
Major:	1990 - 1996, Mechanical Engineer

Additional training

"Training Center "Connesance"	
Topic:	Estimated business in construction, in year 2015, 2 months

"Status"	
Topic:	Network administrator (Windows Server) , in year 2010, 6 months

Work experience

01/2011 - 12/2017 (6 years and 11 months)	OOO "Impulse"	Deputy Director
Job description:	-Opening of the enterprise from "0".	

	<ul style="list-style-type: none"> -Introduction of the administrative and economic activities of the enterprise. Planning, pricing, marketing research of the market, control of financial statements of the enterprise. -configuration, adaptation, training of personnel. -Conclusion of volumes and preparation of commercial offers. -Including contracts. - Ensuring the planning, coordination and control of the work of subordinates. - Negotiating with key customers. Development of distribution routes, conclusion of direct contracts with suppliers. -Active participation in auctions, tenders, competitions, quotations, deliveries under state contracts and commercial purchases. -Conclusion of volumes and preparation of commercial offers. -Including contracts. -Tender management among subcontractors and suppliers. -Legal transaction support. -Security of tangible assets.
Company data:	Construction / Projection, private enterprise

01/1999 - 01/2011 (12 years)	OOO "PSK Rus"	Director
Job description:	<ul style="list-style-type: none"> -Complete management of the organization. -Contract management and execution of documentation for performance of works. -Distribution of financial flows. -Control of work under the contract organizations. -Tender management among subcontractors and suppliers -Coordination of additional volumes of work with clients and contractors. - Participation in tenders and auctions. - Negotiating with clients and contractors 	
Company data:	Construction / Projection, private enterprise	

Expectations for future job

First preference	Information technology
Preferred occupations:	Software Developer
Additional information:	Java Developer
Suitable working time:	Part-time work, Full-time work, Professional practice, Work after classes, Project-based / freelance, Fixed-term / seasonal / temporary employment
Location:	Ida-Viru county / Narva
Availability for starting work:	ASAP

Language skills

Native language:	Russian
English	Interaction: B1 average Production: B1 average Reading: B1 average Listening: B1 average Writing: B1 average

Computer Skills

Basic:	Maven, PHP, VMWare, Wordpress
Medium:	AutoCAD, Bootstrap, CSS, Dreamweaver, Java, MySQL
Specialist:	Adobe Photoshop, HTML
Expert:	MS PowerPoint

Driver's licence

Obtained categories:	B
Driver's licence since:	2001 (17 years)
Possibility to use personal car:	Yes

Personal qualities

Personal qualities:	<p>Large (more than 17 years) experience in managing work at enterprises, various types of activities, experience of opening enterprises with "0", organizational capabilities, leadership qualities. Ability to create a team aimed at achieving results. Permanent personal development of managerial competencies, as well as the ability to learn and be at the forefront of information about economic, technical, organizational. I am interested in stable, long-term and long-term work. The reason why I want to dramatically change the direction of my activity is to develop so much, I achieved everything that I wanted in my previous work, I just do not see any further improvements in my skills.</p> <p>Networks, programming has always been a hobby, and now I decided to do it professionally, perfectly aware of my financial losses and the challenges ahead. A little more about me you can find here - gaile.ee, https://github.com/GaileAlex</p>
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